dynavistics

Forward & Scheduled Sales Orders

m+
m-hancements

The Need

Keeping your customers happy means being able to respond to their detailed requirements, even when it involves planning deliveries for many months ahead. It is not uncommon for a customer to place an order for phased delivery over a long period of time. You need to be able to record that order quickly and easily. But what you will not want to do is tie up inventory unnecessarily and prematurely.

The Solution

The buyer needs to be prompted to purchase at the appropriate time to ensure that inventory is made available for the customer on a reliable, just-in-time basis with deliveries triggered automatically on appropriate dates.

Key Features:

• Forward Order Days' Parameters

Provides the facility to establish the forward order time at vendor, document type or item level.

• Scheduled Order Generator

Simple tool built into order entry to enable fast building of a delivery schedule for an item.

• Allocation Review

A routine that carries out an automated review of all outstanding order lines to identify and update sales lines that are now within the "allocation time window."

• Fulfillment Order Based on Line Requested Ship Date

Shippable scheduled lines are converted to fulfillment orders at the most appropriate time.

What it Means for You

• **Improved Customer Satisfaction**

Exceed your customers' expectations with the ability to schedule their orders weeks or months in advance, including part or phased deliveries.

• **Improved Stock Management**

Rather than tying your stock to long term or future orders, your purchasers are prompted when stock for such orders needs to be purchased, enabling you to manage your stock more effectively.

• **Reduced Administration Time**

Enable your order takers to rapidly build delivery schedules and automatically review sales order lines due for stock allocation. The solution can significantly improve their productivity and efficiency.

• **Increased Synergy Between Purchasing & Sales**

By assigning forward order days to items and vendors, you can take into account vendor and item lead times when automatically allocating stock based on delivery window dates.

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m-hance
with you all the way

TRINITY

m-hance provides m-hancements (also known as Trinity) to maximize the value customers realize from their Microsoft Dynamics GP investment. m-hance provides business software solutions which enable Microsoft Dynamics users to save time, cut costs and increase efficiency. m-hance is one of the largest Microsoft Dynamics partners in the world and is recognized as a successful and accredited solutions developer. m-hance provides Microsoft partners across 20 different countries with integrated software modules. These solutions extend the functionality of their clients' core Dynamics GP application with m-hancements covering Distribution, Telesales, Inventory, Procurement, Bank Management, and Document Management.

ABOUT DYNAVISTICS

Dynavistics is a leading provider of enterprise software for growing businesses. Dynavistics delivers easy-to-use solutions to enhance almost any business process, including receivables, sales, purchasing, pricing, and inventory management. With 30 products to choose from, Dynavistics has a solution for any business.

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