



## Additional Charges



### The Need

The sale of one item may frequently need to trigger the sale of another. This could, for example, be a deposit on a container, a delivery charge, a spares kit or an annual support charge.

### The Solution

This m-hancement module allows the user to create relationships between items so that these additional charges lines are generated automatically by the system. The module lends additional functionality to both Sales and Purchase Order Processing.

### Key Features:

- **Item relationship maintenance**

One item is defined as the trigger item. This may then have an unlimited number of items attached to it, with the conversion rate between the trigger and the additional change.

- **Sales additional charge item generation**

The additional charges are generated from the "extras" button of the standard Dynamics GP Sales Transaction Entry window. Where the system generates the same additional charge item from more than one trigger item, these items will then be consolidated into a single invoice line. This may be useful, for example, where a standard deposit charge is made for all specialized packing cases used throughout the shipment. Once generated, the invoice line behaves like any other and can be amended or deleted by the user as required. This feature is also functional in "returns" transactions.

- **Additional charge calculation**

The additional charge item is priced using standard pricing logic, enabling charges to vary from customer to customer according to pre-set rules.

- Additional charges in purchase receipts

The functionality here mirrors that of Sales Transaction Entry so that known additional charges from a vendor may be automatically logged at time of receipt.

## What It Means For You

- Improved sales order accuracy and control

The Additional Charges module provides automation of procedures that are still dealt with manually in most systems. The system administrator can define the business rules for charges and be certain that the correct charges are being made without the need for user intervention.

- Facilitate selling additional/related products

Items such as spares kits and support contracts may be attached by default to the trigger product. The additional charge may still be removed at transaction level, if it is not required.

- Improved purchase receipt matching

Matching receipts to purchase invoices can be difficult and time-consuming. Discrepancies are frequently due to the fact that agreed additional charges have not been recorded on the receipt. With the Additional Charges module, standard charges can be added automatically.



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