



## Distribution Enhancements



In addition to the multiple Trinity modules for distribution, we also offer a set of general enhancements to distribution that provide some frequently requested functionality.

### Key Features:

- **Item allocator**

This window permits the salesperson or inventory controller to manage item utilization in detail by allocating or deallocating individual sales lines, or even partially allocating.

There is also the facility to create and remove PO commitments and identify potential delivery shortfalls. You can “pinch”, share, ration and peg inventory to maximize efficient inventory usage.

- **Bar code management**

There may be many reasons for needing to record a separate bar code for an item, not least that the item may arrive in stock already bar-coded.

A simple bar code per item is often insufficient as the bar code may refer to pack size (unit of measure), as well as just item code. There may even be several versions of a bar code current for an item at any one time.

The Distribution Enhancement module covers all of these circumstances and allows for detailed bar code tracking which may then be incorporated in other applications such as scanning items at a terminal in a front counter type of environment.

- **Shipment size control**

Provides the facility to set rules that define and control economic shipment sizes, e.g. minimum dollar value or percentage of whole order. Create default settings that can be over-ridden as required.

- **Reason code analysis**

An additional window made available for inventory transactions and for sales and returns that enables the user to identify a reason code to be associated with a transaction.

- **Item alternate key searches**

Provides unlimited item aliases. Also allows one alias to apply to many items to provide easy display of families of items in inventory look-up.

- **Batch tidy-up facilities**

Automates the removal of redundant batch headers.

- **Disallowed items**

Allows the user to prevent customers purchasing specific items, perhaps because they are not licensed distributors.

- **Document margins**

A simple pop-up window that allows sales order takers to track overall document margin during order entry.

- **Stock take enhancements**

A new stock count adjustment stock report - the facility to transfer items from one count to another and a new status cut off feature that allows the user to decide what inventory to include in the count.

- **Current cost exception control**

Allows the user to prevent current cost update for inventory adjustments or variances.

## What it means for you:

- **Improve order accuracy**

Disallowed items and customer specific item features makes it impossible for the order taker to deliver inappropriate items to your customers.

- **Improve profitability**

An online document margin allows the user to better judge when he can really afford to offer that extra discount to secure a customer order.

- **Improve inventory utilization**

Manufactured goods are increasingly being imported on long lead times. At the same time, customers are becoming more demanding in their delivery requirements. In this type of environment it is critical for the inventory controller to be able to easily manipulate his or her inventory by reassigning it from one sales order to another, or even sharing limited inventory across several orders by rationing. Easy use of PO commitments allows the user to make best use of inventory by ensuring just-in-time assignment of sales to purchase orders.

- **Bar code scanning**

When combined with a suitable hand held terminal or bar code scanning solution, this software provides all the flexibility needed to record bar codes in a logical and structured manner.

- **Avoid expensive multi-shipments**

This feature can be used to avoid expensive next-day visits to customers to deliver single backorder lines.

- **Returns monitoring**

Reason code analysis can help you better understand what is going on in the business. How many samples have been given to customers? How many FOC replacements have been made? Why is there such a high level of returns? Why are there so many negative inventory adjustments? Transaction analysis by user defined reason codes could help provide answers to all of these types of question.






m-hance provides m-hancements (also known as Trinity) to maximize the value customers realize from their Microsoft Dynamics GP investment. m-hance provides business software solutions which enable Microsoft Dynamics users to save time, cut costs and increase efficiency. m-hance is one of the largest Microsoft Dynamics partners in the world and is recognized as a successful and accredited solutions developer. m-hance provides Microsoft partners across 20 different countries with integrated software modules. These solutions extend the functionality of their clients' core Dynamics GP application with m-hancements covering Distribution, Telesales, Inventory, Procurement, Bank Management, and Document Management.

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